

# GOVERNMENT CONTRACTING for SMALL BUSINESSES WEBINAR SERIES

SAVE THE DATE

2024

## June 4 – What, Why and How of Capability Statements

9 – 10 a.m. Central Time

Be prepared to present your company in a professional and concise manner, all on one page. Learn key information that customers need from potential vendors. Understand how and why a capability statement should be used with government agencies.

**Registration:** [https://und.zoom.us/webinar/register/WN\\_xtnrqBZmSeeEFyZWuWxJQQ](https://und.zoom.us/webinar/register/WN_xtnrqBZmSeeEFyZWuWxJQQ)

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## June 11 – Doing Business with the U.S. Air Force Bases in North Dakota & South Dakota

9 – 10 a.m. Central Time

Learn how the Air Force meets their construction requirements with construction specific contracting vehicles – SABER; MACC and MATOC. Understand what these contracts are, how they are different and how you can be ready when they are open for new contractors.

**Registration:** [https://und.zoom.us/webinar/register/WN\\_gZH\\_qScUR7SdEbI0tfw0yg](https://und.zoom.us/webinar/register/WN_gZH_qScUR7SdEbI0tfw0yg)

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## July 9 – Finding Federal Subcontracting Opportunities

9 – 10 a.m. Central Time

This training will examine best practices for small businesses finding subcontracting opportunities. Topics covered include • Understand Small Business Categories • Meet SBA Government Contracting’s CMRs • Roles of a CMR • How to Locate Subcontracting Opportunities through Subcontracting Plan Requirements

**Registration:** <https://usd.zoom.us/meeting/register/tJMpcuiqrj8tHtAXRWcyKIs93LllqWciWF1H>

This webinar series is hosted in partnership with the Minnesota, North Dakota and South Dakota Small Business Administration (SBA) and the APEX Accelerators, formerly PTACs. Reasonable arrangements for persons with disabilities will be made, if requested at least two weeks in advance.



*SBA's participation is not an endorsement of the views, opinions, products or services of any person or entity. All SBA programs and services are extended to the public on a nondiscriminatory basis.*