This report provides estimates of the economic impact of the approximately $103.8 million in sponsored program expenditures occurring at the University of North Dakota (UND) during fiscal year 2013 (FY13). Estimates are given for Grand Forks County, the State of North Dakota, and the North Central Census Region (North Dakota, South Dakota, Minnesota, Montana, and Wyoming), measured by the value of economic output, employment, and tax revenues.

With the exception of tax revenues, measures of economic impact are frequently categorized as direct, indirect and induced impacts.

The direct impact of the sponsored program expenditures on a region is the result of spending the available dollars on the purchase of goods and services such as laboratory supplies or the hiring of students or technicians. The purchase of goods and services from the sponsored program creates economic activity in supporting industries that is referred to as the indirect impact. The induced impact results from purchases made by those individuals whose income has been generated by employment related to either the direct or the indirect impact of the sponsored program.

### The North Central Region

- **Grand Forks County**
- **City of Grand Forks**
- **North Dakota**
- **Minnesota**
- **Montana**
- **South Dakota**
- **Wyoming**

**Report Commissioned by:**
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Vice President for Research and Economic Development

**Report Prepared by:**
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Chair of the Department of Economics
Director of the Bureau of Business and Economic Research
The Economic Impact of UND Research FY 2013: Output and Employment

Figure 1 shows the relative effects of the direct, indirect and induced impacts of UND-sponsored programs on the economic output of Grand Forks County, North Dakota, and the North Central Region, respectively. For each dollar spent for sponsored programs at UND, there was $1.60 in economic activity in Grand Forks County, $1.66 in North Dakota, and $1.95 in the North Central Region. Not surprisingly, the economic impact was greater as the size of the study area increased. These results clearly indicate the importance of the sponsored programs conducted at UND on the local, state, and regional economies.

Figure 2 shows $202.2 million of cumulative economic output impact of FY13 UND-sponsored programs across the region, beginning with the direct impact on UND. The impacts added by indirect and induced impacts on Grand Forks County, the remainder of North Dakota, and the North Central Region are shown in the accompanying pie chart. The cumulative impact of UND sponsored programs within the State of North Dakota is $172.1 million. See Table 1 for additional details.

The estimated FY13 employment impact of UND sponsored programs was approximately 1,417 jobs, 813 of which were at UND, 594 additional jobs in Grand Forks County, 5 jobs elsewhere in North Dakota, and 5 additional jobs outside of North Dakota within the North Central Region. These cumulative employment impacts are shown in Figure 3. The cumulative number of jobs within the state of North Dakota created by UND sponsored programs is 1,412. See Table 1 for additional details.
The Economic Impact of UND Research FY 2013:
Local, State and Federal Taxes

Table 1 on the next page shows that the indirect and induced impacts of FY13 UND sponsored program expenditures generated $6.6 million in state and local taxes and $12.5 million in federal taxes. Of these, $5.5 million in state and local tax revenues and $9.3 million in federal tax revenues were from Grand Forks County. An additional $219,980 in state and local taxes and $519,143 in federal taxes were generated outside of Grand Forks County within North Dakota. Interestingly, $876,186 in state and local taxes and $2.7 million in federal taxes were estimated to have been generated outside of North Dakota within the North Central Region. The total state and federal taxes generated by UND’s sponsored program expenditures was $19.1 million. Figure 4 shows cumulative total tax revenues for Grand Forks County, North Dakota, and the North Central Region.

Summary

The $103.8 million in sponsored program expenditures by UND in FY13 is estimated to have had an additional impact of $62.7 million in Grand Forks County, $5.6 million in other counties within North Dakota and $30.1 million in the North Central Region, for a total economic impact of $202,215,474. This sponsored research is also estimated to have led to the creation of 813 jobs within UND, 594 additional jobs in Grand Forks County, 5 additional jobs in other counties of North Dakota and 5 jobs outside of North Dakota but within the North Central Region, for a total of 1,417 jobs. The state, local and federal tax impact of UND-sponsored research program spending was estimated at $14.8 million from Grand Forks County, plus another $739,123 from North Dakota and another $3.6 million from the North Central Region, for a total of $19.1 million in state, local, and federal tax revenue attributable to FY13 UND-sponsored programs.
## Table 1: Economic Impact Summary for Fiscal Year 2013

<table>
<thead>
<tr>
<th>Impact Area</th>
<th>Output</th>
<th>Number of Jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>UND</td>
<td>$103,764,547</td>
<td>813</td>
</tr>
<tr>
<td>Grand Forks County</td>
<td>$62,734,556</td>
<td>594</td>
</tr>
<tr>
<td>North Dakota</td>
<td>$5,583,931</td>
<td>5</td>
</tr>
<tr>
<td>North Central Region</td>
<td>$30,132,440</td>
<td>5</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$202,215,474</td>
<td><strong>1,417</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>State &amp; Local Taxes</th>
<th>Federal Taxes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grand Forks County</td>
<td>$5,465,814</td>
<td>$9,287,675</td>
</tr>
<tr>
<td>North Dakota</td>
<td>$219,980</td>
<td>$519,143</td>
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<tr>
<td>North Central Region</td>
<td>$876,186</td>
<td>$2,732,620</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$6,561,980</td>
<td>$12,539,438</td>
</tr>
</tbody>
</table>

## Administration

Phyllis E. Johnson, Ph.D., has been serving as Vice President for Research and Economic Development (ED) at the University of North Dakota since August of 2009. The mission of the Office of the Vice President for Research & Economic Development is to serve the broad research community of the University of North Dakota, a community that is instrumental in meeting the strategic aims of the University. Research administration is centered in five offices: namely the Office of the Vice President for Research & Economic Development, Grants & Contracts Administration, Research Development & Compliance, IP Commercialization & Economic Development, and ND EPSCoR. In fiscal year 2013, a total of $96.6 million in awards was received for sponsored research activities, and research expenditures totaled $103.8 million.