

On July 11, 2024, Jeff Cuskey, CPCM, CFCM, CSCM, CPP (GOVCON Consulting & Expert Witness Services) will present a webinar titled “Understanding the Mechanics of Fixed-Price Incentive (Firm Target) (FPIF) Contracts (2024 Update).” Federal Acquisition Regulation (FAR) 16.403-1 provides a description of an FPIF contract but does not provide insight to contractors on how to structure the FPIF pricing arrangement or alter the allocation of cost risk between the contractor and government. This webinar provides insight into the mechanics of FPIF contracts and a framework to analyze proposed FPIF contract elements and pricing arrangements. Additionally, Mr. Cuskey will explain and demonstrate how contractors can alter FPIF pricing arrangements to shift greater cost risk onto the government and improve their potential profitability.

As a client of APEX Accelerators, you can attend this webinar at no cost to you. If you are interested in this subject, check out the details below and register today!



Understanding the Mechanics of Fixed-Price Incentive (Firm Target) (FPIF) Contracts (2024 Update)

Date: July 11, 2024

Time: 12:00 p.m. CDT

Instructor: Jeff Cuskey, CPCM, CFCM, CSCM, CPP (GOVCON Consulting & Expert Witness Services)

Cost: Free with the code (contact ndapex@und.edu to

get the code)

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Registration Instructions:

When you register, you'll receive a confirmation email from Govology with your webinar link. If you don't receive it, contact support@govology.com.

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If you need assistance with registering, please contact Cadi Zerr at 701-777-6574.