

On July 18, 2024, Dr. Dolores Kuchina-Musina (REXOTA Solutions, LLC) will present a webinar titled “Mastering the Art of Negotiation: Strategies, Skills, and Scenarios.” Negotiation is a fundamental aspect of business interactions, and in this webinar, Dr. Kuchina-Musina will define negotiation and delve into the characteristics of effective and ineffective negotiators. You will uncover the key principles of negotiation, learn about the concept of privity of contract, explore different contract types and negotiation power dynamics, and understand the importance of due diligence in negotiations.

As a client of APEX Accelerators, you can attend this webinar at no cost to you. If you are interested in this subject, check out the details below and register today!



Mastering the Art of Negotiation: Strategies, Skills, and Scenarios

Date: July 18, 2024

Time: 1:00 p.m. EDT

Instructor: Dolores Kuchina-Musina (REXOTA Solutions, LLC)

Cost: Free with the code (contact ndapex@und.edu to get the code)

[CLICK HERE TO LEARN MORE](#)

Registration Instructions:

When you register, you'll receive a confirmation email from Govology with your webinar link. If you don't receive it, contact support@govology.com.

1. Create an account on Govology.com if you are new to Govology.
2. Add the webinar to cart.
3. Enter your discount code in the Coupon field and click Apply.
4. Click Proceed to Checkout to complete your registration.
5. Fill out the registration form and click Place Order.

If you need assistance with registering, please contact Cadi Zerr at 701-777-6574.