

On September 5, 2024, Justin Siken (HigherGov) will present a webinar titled “GovCon Mergers and Acquisitions.” In this webinar, participants will explore the motivations behind the Government Contracting (GovCon) mergers and acquisitions (M&A) activity, how company valuations are determined, and how to identify and assess suitable acquisition targets or buyers. The session will also cover common pitfalls, the acquisition process, and the roles of key players. Additionally, we'll discuss how socioeconomic certifications and set-asides impact the M&A process, the transition of contracts, and strategies to maximize company valuation.

As a client of APEX Accelerators you can attend this webinar at no cost to you. If you are interested in this subject, check out the details below and register today!



GovCon Mergers and Acquisitions

Date: September 5, 2024

Time: 1:00 p.m. EDT

Instructor: Justin Siken (HigherGov)

Cost: Free with the code (contact ndapex@und.edu to get the code)

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Registration Instructions:

When you register, you'll receive a confirmation email from Govology with your webinar link. If you don't receive it, contact support@govology.com.

1. Create an account on Govology.com if you are new to Govology.
2. Add the webinar to cart.
3. Enter your discount code in the Coupon field and click Apply.
4. Click Proceed to Checkout to complete your registration.
5. Fill out the registration form and click Place Order.

If you need assistance with registering, please contact Cadi Zerr at 701-777-6574.