

GOVERNMENT CONTRACTING for SMALL BUSINESSES WEBINAR SERIES

SAVE THE DATE

2024

July 9 – Finding Federal Subcontracting Opportunities

9 – 10 a.m. Central Time

This training will examine best practices for small businesses finding subcontracting opportunities. Topics covered include • Understand Small Business Categories • Meet SBA Government Contracting’s CMRs • Roles of a CMR • How to Locate Subcontracting Opportunities through Subcontracting Plan Requirements

Registration: <https://usd.zoom.us/meeting/register/tJMpcuiqrj8tHtAXRWcyKIs93LllqWciWF1H>

August 6 – Doing Business with the Defense Logistics Agency (DLA) Troop Support

9 – 10 a.m. Central Time

DLA Troop Support, a Major Subordinate Command of the Defense Logistics Agency, is responsible for four supply chains which provide our nation’s military and government partners with: food and feeding equipment; clothing and textile items; construction and equipment materiel ranging from lightbulbs to bulldozers; and medical materiel and pharmaceuticals.

Registration: https://und.zoom.us/webinar/register/WN_fs1Lgbt2S3-SBFZ5JT7e3w

September 10 – Finding Your Federal Market – Doing Business with the Corps of Engineers

9 – 10 a.m. Central Time

Join a representative from the US Army Corps of Engineers for a brief introduction to the Federal Agency. Information will then be offered with a look at www.FPDS.gov and www.sam.gov.

Registration: <https://usd.zoom.us/j/93383070262>

This webinar series is hosted in partnership with the Minnesota, North Dakota and South Dakota Small Business Administration (SBA) and the APEX Accelerators, formerly PTACs. Reasonable arrangements for persons with disabilities will be made, if requested at least two weeks in advance.



SBA's participation is not an endorsement of the views, opinions, products or services of any person or entity. All SBA programs and services are extended to the public on a nondiscriminatory basis.