

GOVERNMENT CONTRACTING for SMALL BUSINESSES WEBINAR SERIES

SAVE THE DATE

2025

January 7, 2025 – ARE YOU UP TO DATE?

9 – 10 a.m. Central Time

Government contracting can be complex and subject matter experts with Minnesota, North Dakota, and South Dakota APEX Accelerators in collaboration with the Small Business Administration are here to provide technical assistance and walk you through the process. Learn how to find local, state, and federal opportunities to grow your business, while navigating the process of registering, certifying with DoD and SBA, and staying up to date on ongoing changes in government spending and market conditions, trends, and industry outlooks for 2025. Among the topics covered will be sam.gov, Dynamic Small Business Search, GSA Schedule, and Cybersecurity.

Registration: https://usd.zoom.us/meeting/register/tJYpd--vqzMrG9dcfK61QijSLUC8nbgU_dc5

February 11 – Understanding Teaming Arrangements: Subcontracts, Joint Ventures and Mentor-Protégé Agreements

9 – 10 a.m. Central Time

This webinar will introduce attendees to common ways contractors partner to pursue and perform government contracts. We will explore the risks and benefits of common teaming arrangements, what the FAR requires, potential risks and benefits, practical strategies, and best practices.

Registration: https://und.zoom.us/webinar/register/WN_izWVogZVTqCUojLYN0XekA

This webinar series is hosted in partnership with the Minnesota, North Dakota and South Dakota Small Business Administration (SBA) and the APEX Accelerators, formerly PTACs. Reasonable arrangements for persons with disabilities will be made, if requested at least two weeks in advance.



SBA's participation is not an endorsement of the views, opinions, products or services of any person or entity. All SBA programs and services are extended to the public on a nondiscriminatory basis.